



Amy Novak

Director
Public Finance

CONTACT

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BACKGROUND

Amy Novak is a Director with Northland Securities and joined the firm in 2013. Amy initially managed municipal bond closings for Northland's issuer clients, and then transitioned to the role of analyst in 2015. Amy works with cities, counties, school districts, economic development authorities, housing and redevelopment authorities, and special districts in Minnesota, Iowa, North Dakota, Colorado, and Illinois.

With more than 15 years of experience in the financial industry, her areas of expertise include determining appropriate statutory authorization and regulatory factors governing the issuance of municipal debt, analyzing, and preparing debt structures that best meet an issuer's objectives, identifying refinancing opportunities for municipal issuers, assisting in the preparation of debt studies, and helping issuers with the preparation of their disclosure documents for bond sales. Amy prides herself in taking complex and multiple deal structures and delivering issuers a complete and clear financial plan.

Prior to joining Northland, Amy worked for First National Bank of Omaha as a lending associate and investment advisor, primarily working with bankers to originate loans for local businesses and farmers.

EDUCATION

Bachelor of Science in Business with an emphasis in Finance, University of South Dakota.

PROFESSIONAL LICENSES/REGISTRATIONS

FINRA Registrations:

Series 7 – General Securities Representative

Series 50 – Municipal Advisor Representative

Series 53 – Municipal Securities Principal

Series 54 – Municipal Advisor Principal

Series 66 – Uniform Combined State Law Exam

Resident Insurance Producer License (MN): Accident & Health, Life, Variable Life & Annuities

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