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## **Kurtis Fechtmeyer**

Managing Director  
Investment Banking

### CONTACT

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### BACKGROUND

Mr. Fechtmeyer joined Northland Capital Markets in 2015 as Managing Director in Investment Banking focused on origination and execution in software, communications and technology M&A. Prior to Northland, Mr. Fechtmeyer has been an investment banker and mergers and acquisitions attorney in the technology, media, and telecom industries for two decades.

Mr. Fechtmeyer was the co-owner and senior professional at two successful venture-backed investment banks acquired by public companies. Goldman Sachs (NYSE:GS) acquired Epoch Partners, where Mr. Fechtmeyer was an equity owner and served as the head of the communications technology group. East Peak Advisors, where Mr. Fechtmeyer served as a managing director and co-managing partner, was acquired by FBR Capital Markets (NNM: FBRC), where Mr. Fechtmeyer remained as a managing director and advisor in the technology group. Prior to joining Northland, Mr. Fechtmeyer also served in a corporate development capacity for J2 Global (NNM: JCOM), a public holding company for enterprise cloud services and digital media properties and represented asset managers with leading growth and technology investors.

### EDUCATION

Mr. Fechtmeyer earned his A.B. degree in Social Studies and Economics from Harvard and his J.D. from Columbia University.

### PROFESSIONAL REGISTRATIONS

Mr. Fechtmeyer maintains the FINRA SIE Securities Industry Essentials, Series 24 General Securities Principal, Series 7 General Securities Representative, Series 79 Investment Banking Registered Representative, and Series 63 Uniform Securities Agent registrations.

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