



Mike Harlander

Managing Director
Head of Fixed Income

CONTACT

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BACKGROUND

Mike has over 29 years of experience in the Institutional Fixed Income industry, and the last 19 years he's acted as a member of senior management teams responsible for growing sales distribution and financial results. He joined Northland Securities in 2015 to oversee and grow the Fixed Income division. Northland continues to execute as a regional municipal securities-based company. Mike now also manages the Public Finance division. Mike previously worked as an Institutional Sales Manager with Wells Fargo Securities, Piper Jaffray, and US Bank.

EDUCATION

He received his Bachelor's degree in General Finance from the University of Nebraska-Lincoln.

PROFESSIONAL LICENSES/REGISTRATIONS

Mike holds and maintains the FINRA Series 7 General Securities Representative, Series 63 Uniform Securities Agent (Minnesota), Series 4 Registered Options Principal, Series 12 NYSE Branch Manager, Series 24 General Securities Principal, and Series 53 Municipal Securities Principal registrations.

NORTHLAND SECURITIES, INC.

Northland Securities, Inc., Member FINRA/SIPC, Registered with SEC and MSRB, is a diversified financial services firm, including investment banking and full-service broker-dealer divisions, offering investment and finance services for government entities, financial institutions, non-profit organizations, and individual investors. Northland is a leading underwriter of tax-exempt bonds in the Midwest (*Bloomberg Finance L.P., Annual League Tables Rankings, Full Year*) and is recognized for its equity markets research and specialization in finance and capital market access for corporate, government, and non-profit clients.