



Scott Wenino
Vice President
Fixed Income – Institutional Sales

CONTACT

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BACKGROUND

Scott joined Northland in 2021 as an Associate and has since been elevated to Vice President on the Fixed Income Institutional Sales team. He brings a broad range of banking and investment experience to Northland. Working for large institutions like Wells Fargo and RBC, Scott has acquired ample experience in operations, trading, and building lasting relationships. He is excited for the opportunity to work with clients and provide them exceptional service, passion, and personal trust regarding their fixed income portfolio needs.

Away from the office, you can find Scott on the golf course in the summer and on the hockey rink in the winter. He is willing to try any activity, food, or experience once! He been fortunate to have many travel stories here, near, and far, and is not done exploring yet. A unique experience that Scott has had was his three years spent working on a high-end guest ranch in Montana. Scott is an active member at his church, Westwood Community Church, and loves spending time with his three nieces and nephews.

EDUCATION

He graduated from the University of St. Thomas with a BS degree in Financial Management.

PROFESSIONAL LICENSES/REGISTRATIONS

Scott holds and maintains the FINRA Series 7 General Securities Representative, Series 63 Uniform Securities Agent State Law, and Series 99 Operations Professional registrations.

NORTHLAND SECURITIES, INC.

Northland Securities, Inc., Member FINRA/SIPC, Registered with SEC and MSRB, is a diversified financial services firm, including investment banking and full-service broker-dealer divisions, offering investment and finance services for government entities, financial institutions, non-profit organizations, and individual investors. Northland is a leading underwriter of tax-exempt bonds in the Midwest (*Bloomberg Finance L.P., Annual League Tables Rankings, Full Year*) and is recognized for its equity markets research and specialization in finance and capital market access for corporate, government, and non-profit clients.

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