



Jeffrey Heil
Managing Director
Public Finance

CONTACT

Phone: 641-750-5720

Email: jheil@northlandsecurities.com

BACKGROUND

Jeff has been a Public Finance professional since 2003, and he joined Northland Securities in 2009. He previously worked with Ruan Securities, and prior to that, he served in the public sector as the County Auditor for Marshall County for seven years. He has extensive experience helping Iowa cities and counties finance their infrastructure and utility improvements, as well as their economic development needs. Jeff works with many entities on alternative energy projects which will enhance communities through additional revenue streams.

His professional affiliations include the Iowa State Association of Counties, the Iowa League of Cities, and the Iowa Municipal Finance Officers Association. Jeff currently serves as a Director on the Iowa Finance Authority Board appointed by the Governor.

EDUCATION

He earned his Bachelor's degree in Finance from Buena Vista College in Storm Lake, Iowa, and his Master's degree in Business Administration from Drake University, Des Moines.

PROFESSIONAL LICENSES/REGISTRATIONS

FINRA Registrations:

Series 7 – General Securities Representative

Series 50 – Municipal Advisor Representative

Series 66 – Uniform Combined State Law Exam

NORTHLAND PUBLIC FINANCE | NORTHLAND SECURITIES, INC.

Northland Public Finance is a division of Northland Securities, Inc., Member FINRA and SIPC, Registered with SEC and MSRB, a diversified financial services firm, including investment banking and full-service broker-dealer divisions, offering investment and finance services for government entities, financial institutions, non-profit organizations, and individual investors. Northland is a leading underwriter of tax-exempt bonds in the Midwest (*Bloomberg Finance L.P., Annual League Tables Rankings, Full Year*) and is recognized for its equity markets research and specialization in finance and capital market access for corporate, government, and non-profit clients.